

Engage in the Experience SPONSORSHIP OPPORTUNITIES



September 25 - 29, 2024

MOVIES. MUSIC. EDUCATION. CONVERSATION. COLLABORATION.

The AFMX Story

In 2012, a visionary spark ignited in the mind of Executive Director Ivan Wiener - a festival to empower New Mexico's creative community. This dream gained momentum in 2013 with the support and participation of the legendary Robert Redford and Sibylle Szaggars-Redford.

Albuquerque Film + Music Experience isn't just another festival; it's a transformative experience where collaborations abound, and creative careers take flight. Over the past 12 years, AFMX established itself as a creative catalyst that attracted 210,000 attendees and injected over \$12.3 million into the creative economy, establishing itself as a popular and credible festival.

Today, AFMX continues to be a beacon of opportunity and workforce development for aspiring filmmakers, musicians, educators and artists in New Mexico. Each year, thousands of students and creatives find their voices and fuel their talents with:

- Face-to-face encounters with renowned decision-makers, forging connections that spark collaborations and accelerate careers for New Mexicans.
- Workshops, Centerstage Conversations, and 1:1 discussions A-list talent and decision makers to equip participants with the skills and confidence to thrive.
- Diversity, equality, and inclusive programming.

Now in 2024, our team of volunteers, speakers, and presenters is ready to provide creatives even more opportunities to learn, collaborate, and grow. We anticipate over 8,000 individuals joining our year-round events, culminating in our popular spotlight event in September.

Your partnership is critical to our goals to fuel this ambitious vision. By sponsoring AFMX, a non-profit 501(c)(3) organization, you're not just backing an event, but investing in a future brimming with talent, education, collaboration and innovation.

Ready to spark the next generation of artistic brilliance? Contact us today to discuss sponsorship opportunities.



Contact Us Info@afmxnm.com
505-265-7866
Become a Sponsor Today
www.afmxnm.com/donate

Mission

AFMX brings together award-winning and up-and-coming filmmakers, musicians, and creatives from around the world to showcase and celebrate film + music, and provide a platform for education, collaboration, discovery, and the sharing of impactful stories.

Vision

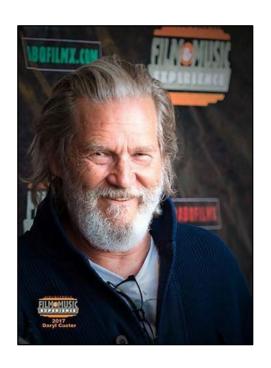
To enhance cultural richness by integrating film + music programs that provide entertainment and education for the community, contribute to the creative economy, and support Albuquerque as an epicenter for film, music, and the arts.



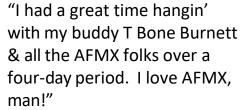
"I am filled with the deepest gratitude. I could not have imagined a more seamless event from beginning to end. This was the moment of a lifetime!" –

Giancarlo Esposito, 2013

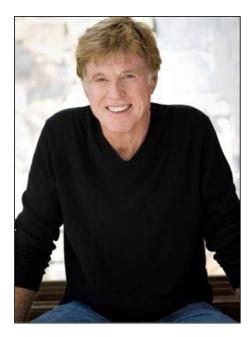
Redford Award Recipient



"I was really pleased to see the reaction that AFMX got because of what they are building here, and what they represent in terms of the arts." – **Robert Redford**



- Jeff Bridges





Spotlight Event September 25 – 29, 2024









Center Stage Conversations

Film Workshops

Music Workshops

Spotlight Feature Films

Diverse Film Blocks

After Parties

Filmmaker Brunch

Awards Ceremony

Live Music

Top Reasons to Sponsor AFMX







- **1. Reach a Massive Audience**: Over 210,000 attendees since 2013 and \$12.6 million in annual PR and media value with a reach of 135 million+.
- **2. Engage with Top Creatives**: Connect with renowned filmmakers, musicians, and artists, building valuable relationships within the industry.
- **3. Invest in the Future**: Support educational and networking opportunities for students in film, music, and the arts, fostering the next generation of talent.
- **4. Elevate Your Brand**: Partner with a non-profit recognized for diversity, equality, and inclusion, aligning your values with a respected organization.
- **5. Amplify Your Impact**: Enrichment opportunities extend beyond the festival, impacting artists and communities year-round, both locally and globally.
- **6. Direct Access to Talent**: Discover and recruit skilled filmmakers, musicians, and artists through internships, jobs, and collaborations.
- **7. Boost Brand Loyalty**: Gain significant return on engagement and build brand loyalty with our dedicated and loyal audience.
- **8. Culminate relationships:** Collaboration with entertainment industry leaders, showcase New Mexico as a thriving hub, and solidify your commitment to artistic expression.

By partnering with AFMX, you're not just sponsoring a festival, you're investing in the future of creativity and building lasting connections with a passionate community.



Past Participants and Speakers

Adam Rubin Al Goto Ali MacGraw Alex Maryol Alicia Keyes Andy Fusco

Angelique Midthunder

Ann Lerner

Anne Sward Hansen

Annika Marks Athena Kottak Barbara Bentree Ben Yennie **Benito Martinez Bettina Gilois Bob Divney**

Bob Kinkel Bobby Shew

Bokeem Woodbine

Brad Carvey Bryan Cranston Buffy Sainte-Marie Carl Saunders Carmine Rojas

Carissa Mitchell Catharine Pilafas Cecilia Peck

Chacho Taylor **Chad Brummett** Charles Owen

Chet Zar Chris Eyre Chris Gero

Chris Schueler

Christopher Lockhart

Chuck Findley Chuck Palmer Cindy Joy Goggins Darrien Gipson

Dave Eggar **Dave Grusin** Don Grusin

David Jean Schweitzer **Deborah Voorhees**

Dee Wallace Dez Baa

Dez Dickerson

Dina Fanai

DJ Flo Fader

Douglas Cardwell

Dyanna Taylor Elizabeth Gabel

Elizabeth Peña **Emily Best Emily Katz**

Eric Clapton Erick Avari

Fabian Fontonelle

Faith Hibbs-Clark Federico Castelluccio Frances Lee McCain

Frank Donner

Giancarlo Esposito **Greg Phillinganes**

Hakim Bellamy

Hannah MacPherson

Harry Wayne Casey

James Glover James Kottak Jason Bickerstaff Jay Schellen **Jeff Bridges** Jeremiah Bitsui Jeremy R. Valdez Jessica Helen Lopez

Jimmy Santiago Baca Jo Edna Boldin

Joaquim de Almeida

Johanna Watts John Nichols John Rangel Jon Marie Mack Jono Manson Joshua Friedman

Joshua Michael Stern Kaaren Ochoa Karen Criswell Kathy Brink Kiira Arai Kristen Rakes Larry Mitchell Leslie Zemeckis

Levi Platero

Lew Temple Lisa Kristine Luis Bordonada

Luke Mitchell

Marisa Tomei

Mark Adair Rios Mark Amin Mark Margolis

Matt Page

Matthew McDuffie

Mayor Richard Berry

Mayor Tim Keller Marie McMaster

Melanie Marden

Michael Anthony

Michael Helfant

Michael Keaton

Michael McCormick

Micki Free

Mike Inez

Mitch Frohman

Monique Candelaria

Moogie Canazio

Morten Lauridsen

Nathan East

Nawang Kechog Neil Giraldo

Nick Maniatis

Paul Renteria

Phil Soussan

Pierre Dulaine

Pocket Honore

Raoul Trujillo

Reb Kennedy

Rebecca "Puck" Stair

Rebecca Breeds

Rene Haynes

Rhea Seehorn

Richard Boto

Rickey Medlock Robert Lynch

Robert Mason

Robert Redford

Samuel L. Jackson Satya de la Manitou

Sekou Andrews

Sharon Lawrence

Shelley Morningsong Sibylle Redford Snuffy Walden

Steve Ferrone

Steven Michael Quezada

Stevie Salas

Stewart Lyons

Sydney Freeland

Sylvia Caminer

T Bone Burnett

Thomas Dolby

Tom Proctor

Tom Schuch

Tracey Reiner

Veronica Diaz

W Earl Brown

Wes Studi Yjastros!

Yvonne Schaefer

Ziad Seirafi



Marisa Tomei & Flordemayo

"We see AFMX now as the Cannes of the Southwest."

- Richard Berry, Mayor of Albuquerque

AFMX Sponsor Benefits

Benefits & Exposure Points	\$10,000+	\$7,500	\$5,000	\$2,500	\$1,000	\$500
Festival Passes	20	10	6	4	2	1
Student Passes and tickets gifted by your company	10	5	4	3	2	1
Company logo/name on-screen before movie blocks and events	Logo	Logo	Name	Name	Name	Name
Company logo & link on website sponsor page	٧	٧	٧	٧	٧	٧
Company promoted on AFMX social media	٧	٧	٧	٧		
Sponsor of year-round AFMX movies and events	٧	٧	٧	٧	٧	٧
Select movies & events sponsored by your company	٧	٧				
Company logo on the official poster and marketing materials	All	Select				
Company logo & link on website home page	٧	٧				
Company commercial played before film blocks	٧					
AFMX merchandise swag bag	٧					

Student passes benefit middle school, high school, and college students studying film, music, and the arts, and arts organizations. The passes can be allocated to students and schools of your choice, or we will assign as a contribution in your name.

AFMX is happy to customize a sponsorship package should you want to support individual programs or events.

Attendees & Demographics



- Filmmakers submitting films (nationally & internationally)
- Local, national, and international filmmakers and musicians
- Industry talent actors, writers, agents, distributors, above-the-line executives
- Students and staff from high schools, universities, and community colleges
- Film & music industry vendors
- General public and supporters of the arts
- AFMX Volunteers
- State, County, and City film offices and elected officials
- AFME Foundation Board and Advisory Board members
- AFMX partners and sponsors

Demographics

- Our target audience is between 18 and 55.
- The majority are at career levels of new, intermediate, or upper-intermediate.
- Over 30% of our audience is students between the ages of 12 and 18.
- Over 90% of our audience are local to Albuquerque and New Mexico.



2023 Impressions

Media and Public Relations: AFMX generated over \$2.7 million in PR and media value in 2023, with a current reach of over 294 million people.

Facebook (June-September 2023): 404,937 (Impressions); 166,972 (organic reach); 123,557 (paid reach)

Instagram (June-September 2023): 179,282 (Impressions), 89,157 (Reach)

Tik-Tok, Twitter, and LinkedIn Professional accounts are growing at a rate of over 10% per month.



AFMX rated one of 50 top festivals worth the entry fee by Movie Maker Magazine.



AFMX named one of the top 100 best-rated festivals in the world by FilmFreeway.

"I have been to hundreds of festivals over the years, and none compared to the intimate and genuine experience that AFMX offers."

Christopher Lockhart,
 Executive Story Editor,
 William Morris Endeavor



Comments - VIPs, Talent & Filmmakers



"Thank you so much for your world class hospitality at AFMX this year! It truly was one of the best experiences we've had at a festival. Meeting James Glover and Frank Donner and a dozen other filmmakers I'm now connected with is something that I cherish." — Mike Freze, Filmmaker



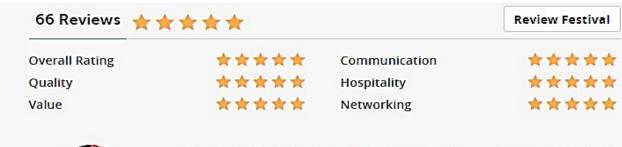
"...thank you again for the kindness and opportunity to be a part of AFMX 2022! I would love to be a part of any future music discussions. What you have created for the Albuquerque community is so unique and special for filmmakers, musicians, and attendees." — Bob Divney, Founder of The Artist Cooperative



"As an active musician/live performer, songwriter and recording artist, who also has a huge general love of music, film, and the arts, I've been blessed by the opportunity to participate in AFMX. Meeting like-minded people, making helpful contacts, and building lasting relationships while celebrating these beautiful art forms is what AFMX is all about!" - Robert Mason, Warrant

Comments on FilmFreeway

(AFMX=5-Star Rating)





Five Stars for Ivan, Kira, and Team. The combination of film and music is awesome. The quality and enthusiasm of participants and volunteers is amazing. We thoroughly enjoyed the experience and appreciate the opportunity.

October 2023



Rudy Childs

After attending this years festival I was amazed with the outstanding films that were screened. I felt privileged and honor to be programmed along side with such great films. The networking was great and meeting such top level producers will only help me grow my craft. Thank you to all the staff and volunteers for doing such a great job.

October 2023

€ Helpful

€ Helpful



Jane Rosemont

Few film festivals pay as much attention to detail as AFMX. They clearly Love their filmmakers. You'd be surprised at how many do not. The film festival showed much respect to everyone involved, looked after their guests, provided helpful daily posts on social media, and in general made sure everyone had a rocking good time.

October 2023

€ Helpful



Larry Sheffield

Such a great film Festival with wonderful acceptance and hospitality!

Beautiful venues and lots of energy!

October 2023

€ Helpful



Everyone was great . Super friendly and supportive

October 2023

€ Helpful

Surveys 2023



Event Attendees

- Over 94% of event goers attended up to four screenings.
- Over 99% of event goers attended up to four Center Stage Conversations, and another 10% attended up to six.
- The top five reasons for interest in AFMX:
 - 1. Networking (65%)
 - 2. Film Screenings (65%)
 - 3. Working industry pros and decision-makers on panels (60%)
 - 4. Career Development (39%)
 - 5. Furthering education and/or career (39%)

A-Listers, VIPs, Talent & Filmmakers

- 100% said they felt supported and heard by AFMX team (agree: 8% and highly agree: 92%).
- 100% of responders felt AFMX team communicated effectively before and throughout the festival experience.
- 100% of VIPs and talent said they want to be asked back again.

Volunteers

- 95% of responders are likely to volunteer for AFMX again given their experience.
- 95% of responders rated their overall experience volunteering with AFMX as good or exceptional.
- New volunteers increased in 2023 by XXX.

Engage in the Experience

Your generosity powers our work to escalate careers and increase workforce development opportunities for students and other local creatives while strengthening our communities.













film office

















Productions























WELLS

FARGO



ADVISORS



Easy Online Giving









<u>Donate Online (www.afmxnm.com/donate)</u>

For additional questions on how to become a sponsor or donate, please contact: <u>AMFX Sponsorship (Info@afmxnm.com)</u> | 505-265-RT66 (7866)

AFME Foundation gladly accepts cash, check, credit card and online payments. Payment plans available. Please contact your tax advisor for the amount claimed.